CROSSROADS EMERGING LEADERS PROGRAM

TRANSFORMING THE LIVES OF LOW-INCOME, FIRST-IN-FAMILY TO COLLEGE STUDENTS.



A GLOBAL, INTERDISCIPLINARY CLASSROOM

Since its inauguration in 2017, the Crossroads Emerging Leaders Program (CELP) has transformed the lives of first-in-family college students globally by identifying and nurturing hidden pools of talent to cultivate a dynamic network of future leaders.

By providing an array of educational resources, direct connections to Harvard faculty, mentorship opportunities, and affinity networks, CELP supports young people around the world in reimagining their academic and professional futures, fostering "success" through locally-grown, aspirational narratives.



PROGRAM FEATURES:

CELP's multi-stage evaluation process offers a host of benefits to thousands of applicants. These include:

- 1. Free access to over a dozen HarvardX courses
- 2. Live, interactive sessions featuring senior Harvard faculty from a range of disciplinary backgrounds
- 3. Mentorship opportunities with Harvard alumni
- 4. Membership within a vibrant network of CELP alumni
- 5. Smaller peer group settings to discuss course materials and academic affinities
- 6. Machine-learning-based skills assessment and recommendations for improvement
- 7. Intensive finalist program with case-study based curricula







20+ FACULTY









APPLICATIONS OPEN

APPLICATIONS FOR CELP 2021 NOW OPEN <u>HERE</u>
UNTIL MARCH 08, 2021

* For eligibility criteria and program information, please visit the Mittal Institute website on the link above, or email us at celpglobal@gmail.com with questions.

CROSSROADS EMERGING LEADERS PROGRAM (CELP)

Transforming the lives of low-income, first-in-family-to-college students



CO-FOUNDERS/FACULTY DIRECTORS

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Executive Summary CELP

MISSION:

Transform the lives of low-income, first-in-family-to-College students from around the world to build cohorts of next generation leaders who will have a transformative effect in their societies

PHASE I: 2017 - 2020

IDENTIFIED AND BUILT COHORTS OF NEXT GENERATION LEADERS

- Rigorous program: Multi-stage engagements with global peers, industry leaders, and top academics
- 1102% increase in applicants over 3-year period
- Student participation expanded from 9 to 115 countries
- Developed in-country ecosystem of local sponsors & academic institutions
- Built network of CELP alumni and local sponsors

PHASE II: 2021 - 2026

FOSTER ACTION, GAIN MOMENTUM, AND SCALE THE PROGRAM 10X

- Grow program in the Americas (focus on HBCUs in the US), Latin America and East Asia
- Scale to 1M expressions of interest and increase alumni base to 350,000 by 2026
- Create up to 20 Community Action Awards of \$10,000 each for participants to fund high impact ideas
- Formalize and expand alumni network
- Establish headquarters in Cambridge MA and connect to regional resource foundries
- Incorporate research to evaluate CELP impact and effectiveness

Research shows that society suffers when we can't find and nurture "Lost Einsteins"



Invisible Geniuses: Could the Knowledge Frontier Advance Faster?

Ruchir Agarwal



Who Becomes an Inventor in America? The Importance of Exposure to Innovation •

Alex Bell, Raj Chetty ▼, Xavier Jaravel, Neviana Petkova, John Van Reenen

PHASE I: 2017 - 2020

Identified and built a cohort of next generation leaders

Hide not your talents, they for use were made, What's a sundial in the shade?

- Benjamin Franklin

Phase I: Student Testimonials



CELP: Forging Connections and Inspiring Change

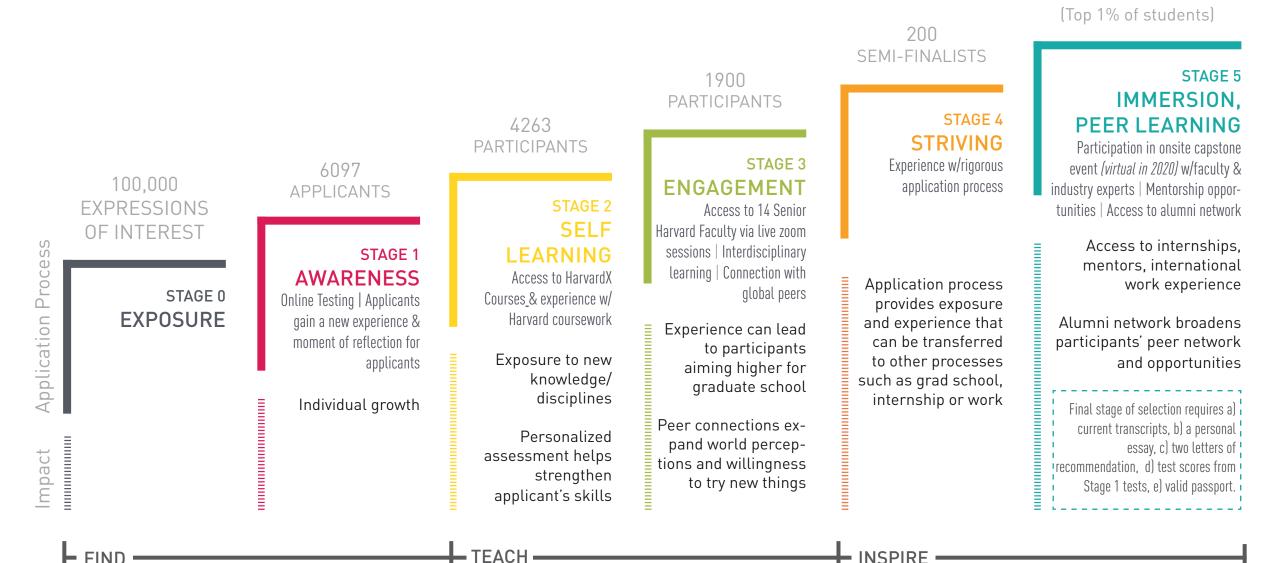
As a teacher and history student, Isabella's goal was to design a curriculum shedding light on women's histories in Brazil. In April 2020 at Dubai, she met fellow CELP finalist Nelson, discovered their mutual passion for education, and decided to collaborate.

Nelson's experiences in Uganda developing educational tools provided unique insights for Isabella. She was able to implement these teaching strategies at her school in Catalão, creating a game for her young students to learn Brazilian history.

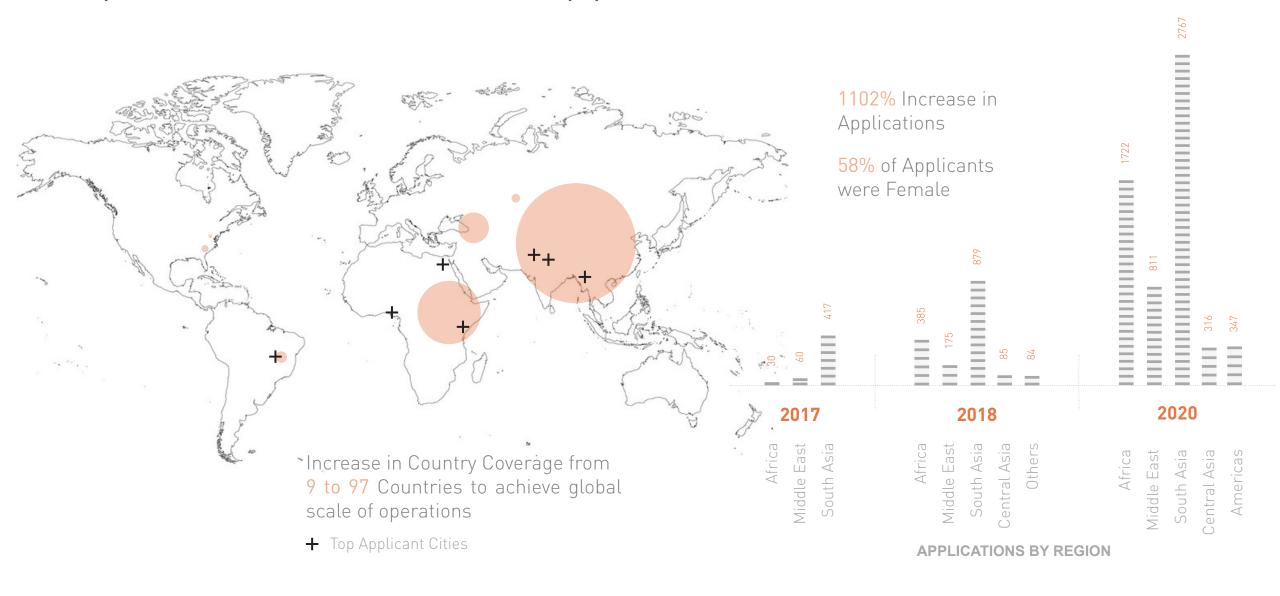


Phase I: Application Process and Stages of Impact

80 FINALISTS



Exponential Growth in Applications



AMITABH CHANDRA

Harvard Business School

Exponential Growth in Faculty Engagement



2018

2017

FRANCESCA DOMINICI

PHASE II: SCALING (2021 - 2026)

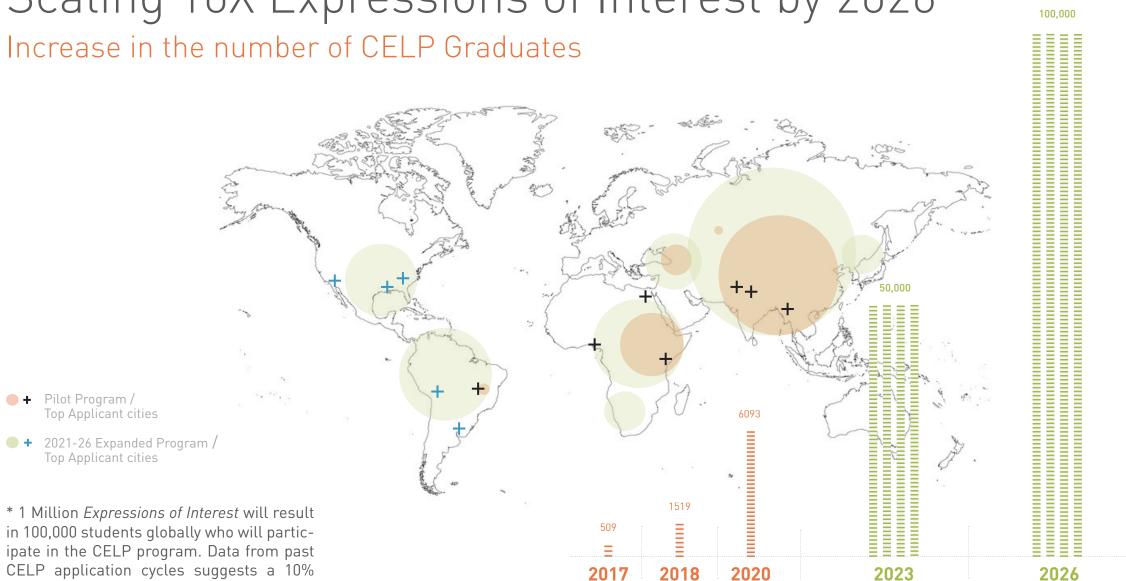
Fostering Action, Momentum, and 10X Scale

A Leader is one who knows the way, goes the way, and shows the way.

- John Maxwell

Scaling 10X Expressions of Interest by 2026*

conversion rate.



Phase II: Scaling (2021 - 2026)

Increase in CELP's outreach to underrepresented, disadvantaged communities in Latin America

Latin America

in the CELP Program

2020



10X Expansion by 2026





CELP 2020 FINALISTS, LATIN AMERICA

Phase II: Scaling (2021 - 2026)

Increase in CELP's outreach to underrepresented students in the United States

United States

in the CELP Program

2020



10X Expansion by 2026





CELP 2020 FINALISTS, UNITED STATES

Program Expansion and Stages of Impact

EXPOSURE

AWARENESS

knowledge and

willingness to try

STAGE 4 **PEER** LEARNING

Access to annual summit w/program alumni

In-person connections strengthen virtual connections and lead to deeper knowledge sharing and exposure to new ideas

STAGE 5 BUILDING **NETWORKS**

Access to bi-annual in-country alumni events

Events strengthen peer relationships. resulting in exposure to more opportunities

FINALISTS (TOP 1%)

STAGE 7 **IMMERSION**

Participation in onsite capstone event w/faculty & industry experts Eligibility for \$10K Community Action Awards Access to alumni network

Inspires students to ideate and experiment | Community

Action Awards catalyze participants' high impact ideas and enable scaling | Access to internships, mentors, international work experience

How We Get There: An Overview



Expand Program Reach and Scope

Expand program to underrepresented students in the US and other regions not currently served.

Annual Networking Alumni Summit.

Establish a pool of international faculty to teach in the program.

Expand program courses.

Establish ten \$10K Community Action Awards for Current Participants.



Establish Regional "Foundries"

Regional Foundries will help reach future CELP participants/ Leaders in Training and a resource hub for CELP alumni.

Use global alumni networks to reach future Leaders in Training (LIT).

Connect Alumni as Leaders of Tomorrow (LOT) to new opportunities.



Formalize Administrative Setup

Centralize Administrative Staff at Cambridge Headquarters to support outreach efforts through regional foundries to 150+ countries.

Establish Country Managers in six Regional Foundries – Delhi, Dubai, Johannesburg, Sao Paulo, Shanghai, Toronto.

Expand digital media capabilities to reach under-represented communities.



Evaluate Program Effectiveness

Develop a data infrastructure on CELP.

Develop metrics for measuring program impact and program effectiveness.

Research will enable generalization of program activities to advance similar causes across global communities.

Opportunity to evaluate program outcomes for global population.

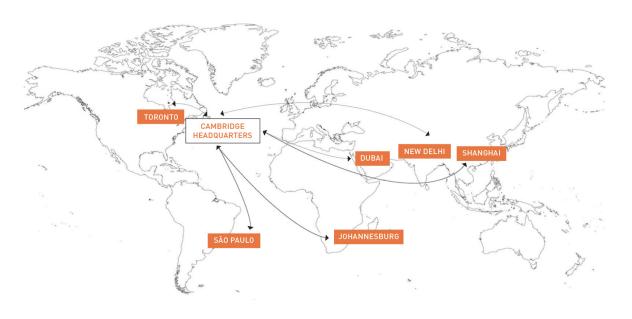
Establish Six Regional Foundries

PRE-PROGRAM OUTREACH

Identify Future CELP
Participants / Leaders
in Training (LIT)

Organize activities to identify potential candidates for CELP

Hold information sessions and assist with applications to CELP



PRE-PROGRAM OUTREACH

Enable CELP Alumni / Leaders of Tomorrow (LOT)

Reinforce Program Learnings and promote continued growth of alumni

Connect LOT to new internships, full-time positions, entrepreneurship, and academic opportunities

Provide organized activities in the Foundries to top 10% of applicants

Purpose of Regional Foundries



IDENTIFY

LEADERS IN TRAINING



Outreach to Schools, NGOs, Foundations, working with youth

Organize events with CELP alumni to help spread the word about the Program

Offer Fellowships to potential CELP Students



ENABLE

LEADERS OF TOMORROW

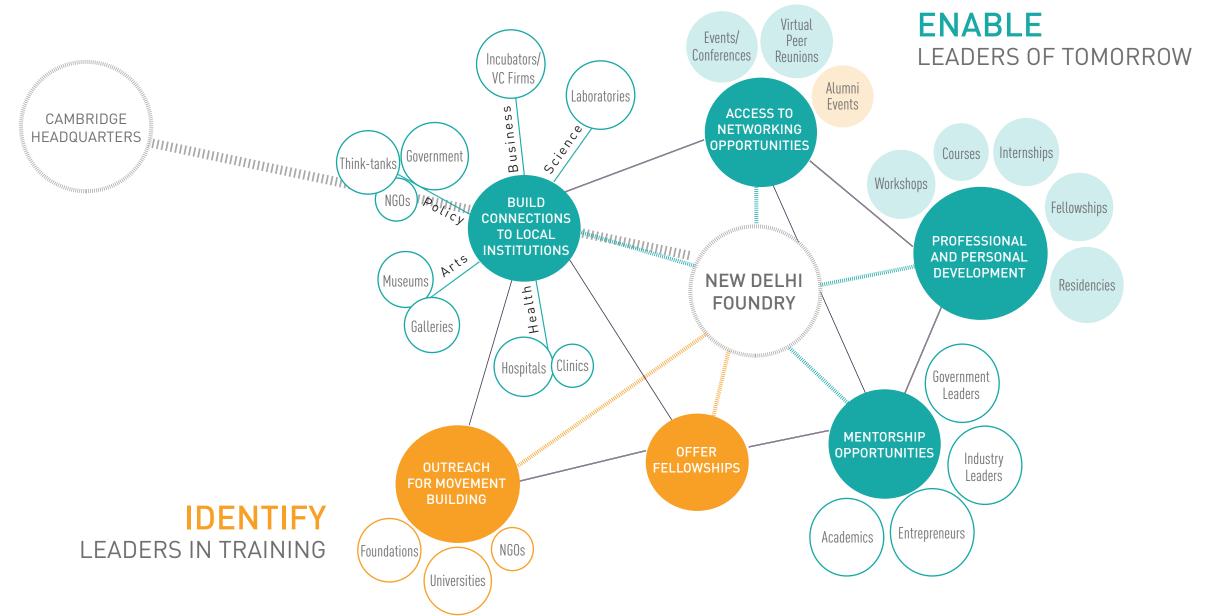
Enable CELP graduates to pursue their dream careers by enhancing access to opportunities for networking, mentoring, and professional and personal development





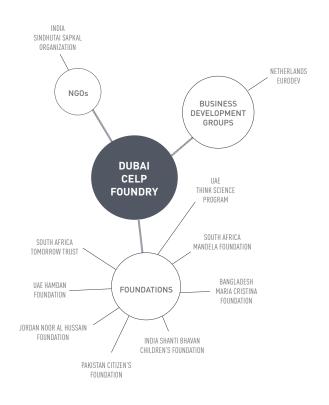


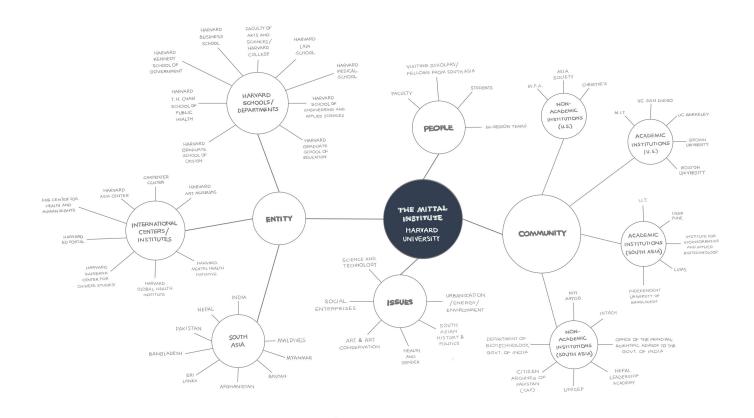
Example of a CELP New Delhi, India, Foundry



Network Building

Leveraging our current engagement with successful structural models





Metrics for Measuring Effectiveness



Galin,

Damascus

Individual

- Changes in knowledge, values, and skills
- Renewed leadership and career paths (opportunities for jobs, internships and career growth, entry into new disciplines and fields, inspiring post-graduate study, launch of new initiatives and ventures)
- Relationship-building
 - o Engagement in collaborative projects with other participants
 - o Providing mentorship opportunities to peers/future recruits
 - o Providing financial and re source-based support to expand the Program



Community

- Building a network of organizations and alumni groups to increase program visibility and help with recruitment efforts
- Increased engagement among donors to financially support and expand the program
- Increased teaching engagements from distinguished leaders across the world and a wider roster of Harvard faculty

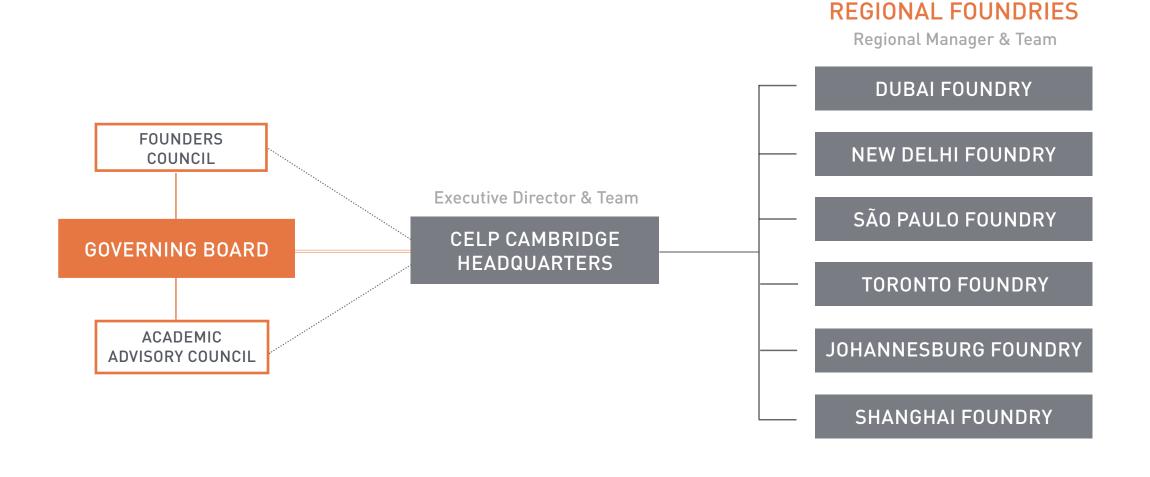


Global Reach

- Establishment of global hubs across the world
- Expand program reach into under-served geographies
- Expand program courses and learning activities



CELP Organizational Structure



Budget

Estimated	Description	2021	2022	2023	2024	2025	2026	Total
Income	Annual funds raised.	250,000	100,000	0				
					2,195,00	0 2,595,000	3,150,000	10,526,000
	Balance forward		37,100	40,997	44,301	44,735	45,371	
Expense	In-person Program. Includes international travel, meals, lodging for finalists.	0	225,000	675,000	957,000	1,240,000	1,650,000	4,747,000
	Community Action Awards.	100,000	100,000	200,000	200,000	200,000	200,000	1,000,000
	Regional Foundries	0	150,000	180,765	372,376	383,547	395,053	1,481,741
	Annual CELP Alumni Conference	0	50,000	50,000	100,000	150,000	200,000	550,000
	Outreach and Recruitment	10,000	25,000	25,000	30,000	30,000	40,000	160,000
	Operations & Personnel	158,000	334,860	354,422	375,687	398,228	422,122	2,043,319
	Technology/ Application Infrastructure	30,000	40,000	45,000	55,000	70,000	90,000	330,000
	Subtotal	298,000	924,860	1,530,187	2,090,063	2,471,775	2,997,175	10,312,060
	5% contingency	14,900	46,243	76,509	104,503	123,589	149,859	515,603
		312,900	971,103	1,606,69	96 2,194,56	6 2,594,364	3,147,043	3 10,827,663

Funding Opportunities

